Ask people about working in the retail sector, and many will instinctively think of positions at a relatively unskilled level, which you’re more likely to do part-time while studying than as a career. A career in retail is however one of the most varied sectors you can go into as a graduate, with positions in finance, distribution, logistics and marketing to name but a few available. The sector also contains some of the largest graduate employers, such as Tesco, the John Lewis Partnership and the Arcadia Group. While the retail industry and the jobs within it are at times vulnerable to both consumer and wider economic trends, it can be a rewarding career path which can also give you the chance to work closely in tune with an area of personal interest (such as fashion or literature.)

**General information**

**Targetjobs: Retail, Management and Sales**
http://targetjobs.co.uk/career-sectors/retail-buying-and-merchandising

Targetjobs have information and advice on this sector. Find out how to maximise your chances when it comes to filling out course and job applications, and how to get the best out of the role itself. You can also search for vacancies.

**Prospects: Retail and sales**
http://www.prospects.ac.uk/retail_sales_sector.htm

The Prospects website features an overview of the sector as a whole, and a jobs board with exclusively graduate level positions in retail and sales.

**Institute of Sales & Marketing Management**
www.ismm.co.uk/news

Contains a blog, updated daily, with opinion pieces and news about Sales & Marketing.

**ModernSelling**
www.modernselling.com

ModernSelling includes news, professional advice, advice on potential training and jobs in sales and sales management.

**The Retail Bulletin**
www.theretailbulletin.com

An online information source for the retail sector, which includes job listings.

**Retail Therapy**
www.independentezines.co.uk/retailtherapy.php

Online magazine containing careers and educational opportunities in the UK retail industry.

**Retail Week**
www.retail-week.com

Online magazine for the retail sector.

**Supply Management**
www.supplymanagement.com

This site is an online news and information magazine for professionals involved in supply and purchasing. Includes a job board.

**Professional associations**

Many of the professional associations listed below cover quite specific areas of the retailing sector. Obviously these will be of interest to you should they cover the area you’re interested in going into, but even if they don’t, many of them contain news sections and blogs that are useful for gaining awareness of the current market, which could give you the edge at interview.

**Booksellers Association**
www.booksellers.org.uk

A professional association, representing book retailers. Though it doesn’t have a great deal of careers information, the “News and Industry Info” section is useful for market awareness.

**British Shops and Stores**
www.british-shops.co.uk

A trade association for independent retailers. Runs networking events, which could be useful for anyone interested in working for an independent retailer, and website also hosts a news section.

**Institute of Grocery Distribution (IGD)**
www.igd.com

Another useful website for gaining market awareness, the IGD contains information about current trends, and predictions for the future within the sector. If you’re planning on applying for a graduate scheme with the likes of Tesco or John Lewis, this website should be useful.

**Entertainment Retailers Association (ERA)**
www.eraltd.org

The ERA represent retailers who sell entertainment products. Under the “Useful Links” tab, members that the ERA works with are listed, which will help you think of companies to apply for if you are interested in a career in this area.

**Further qualifications**

**Chartered Institute of Purchasing & Supply (CIPS)**
www.cips.org

The CIPS offer a range of qualifications in Purchasing & Supply, which will strengthen applications to organisations in this area. Read about them under the “qualifications” tab.

**People 1st**
http://www.people1st.co.uk

People 1st offer a range of apprenticeships for the retail sector. Their website contains details of these, as well as general careers information.
**Job boards**

**InRetail**  
[www.inretail.co.uk](http://www.inretail.co.uk)

**Jobs 4 Purchasing**  
[www.jobs4purchasing.com](http://www.jobs4purchasing.com)
Jobs board for purchasing and procurement roles.

**Purchasing Jobs Board**  
[www.purchasingjobboard.com](http://www.purchasingjobboard.com)
Jobs listing service dedicated to purchasing.

**RetailCareers**  
[www.retailcareers.co.uk](http://www.retailcareers.co.uk)

**RetailChoice**  
[www.retailchoice.com](http://www.retailchoice.com)

**Retail Human Resources**  
[www.retailhumanresources.com](http://www.retailhumanresources.com)
Specialises in management positions within the retail sector.

**Retail Options**  
[www.retailoptions.co.uk](http://www.retailoptions.co.uk)

**Medical sales**

**AllAboutMedicalSales**  
[www.allaboutmedicalsales.com/graduates](http://www.allaboutmedicalsales.com/graduates)
A comprehensive guide for anyone seeking their first job in medical sales. Subscribe to a free e-course offering expert advice, browse vacancies, take psychometric tests and get your CV reviewed by an expert within the sector.

**Chase**  
A recruitment agency with a wide range of medical sales positions advertised. Chase’s website has information on the pros and cons of the role, salaries, and application and interview tips.

**Prospects Medical Sales Representative profile**  
[www.allaboutmedicalsales.com/graduates](http://www.allaboutmedicalsales.com/graduates)
A job profile on the prospects website, featuring breakdown of day-to-day tasks, case studies and entry requirements.

**Fashion retail**

**Drapersjobs**  
[www.drapersjobs.com](http://www.drapersjobs.com)
Jobs board for the fashion industry. Covers all roles, from design to retail sales, and also contains projected salary information, and an A-Z of recruiters.

**Fashion Retail Academy**  
[www.fashionretailacademy.ac.uk](http://www.fashionretailacademy.ac.uk)
One of the Government’s Skills Academies, set up to train people for the modern workplace across a variety of industries, in this instance fashion retail.

**Further Information**

**King’s CareerConnect**  
[www.kcl.ac.uk/careerconnect](http://www.kcl.ac.uk/careerconnect)
King’s CareerConnect is our exclusive online career portal enabling students and recent alumni to engage with our services. Once logged in, you can access our vacancy board and search hundreds of part-time roles, placements, internships and graduate-level opportunities, book one-to-one careers or application guidance appointments, apply for exclusive King’s Internships and view our full events calendar to book attendance at our many events throughout the year.

Updated: November 2018

*Throughout our website there are links to websites whose content is outside our control. The inclusion of links on these pages in no way constitutes a recommendation of the services or information provided. Please use your own judgement and be especially wary of any service which asks you to pay! Be cynical. This material can be provided in alternate formats. Please discuss your requirements with a member of staff. Our full policies on third party links and accessibility can be found on the "About Us" section of our website.*

*Copyright © The Careers Group, University of London*